

# Abra Success Story



## Abra HR & CompuPay Payroll Service: A good match for Community Hospice

Community Hospice, Inc., long-time users of a well-known payroll service, felt they were paying too much money and not getting enough service from their vendor.

Thus began the search for a new solution for payroll processing by the controller, Tami Bennett. Tami's starting point was Sage, through their Abra partner, Eberhart Software Consulting. Community Hospice uses Sage MAS90 for their accounting system and Sage Abra HR for their human resources requirements. The staff in accounting and HR wanted a payroll service that would work well with both systems.

Eberhart Software Consulting introduced them to CompuPay, a Sage-endorsed payroll service. CompuPay is one of the top four payroll services in the nation and offers two different payroll solutions for larger companies: a server-based product and a Web-based platform. Many of their clients are also Abra HR users.

Community Hospice's criteria for evaluating CompuPay and other payroll services were: (1) It had to cost significantly less than their current solution. (2) It had to be able to handle the complexities of their business, which includes several companies and different types of healthcare services. (3) It needed to integrate with Abra HR and MAS90 GL. (4) Lastly, better levels of service than their current



company offered were desired.

During a thorough evaluation process, the vendors were all asked to demonstrate their ability to meet their complex business needs. In addition to learning whether the software platform would meet their needs, this also gave Tami a feel for the service levels and responsiveness of the various vendors. Did they listen, understand and respond to their needs?

From the beginning, their CompuPay representative, a CPA herself, demonstrated a thorough knowledge of the CompuPay system and the functions of payroll, HR, and accounting. She listened and responded to their needs. The capabilities were demonstrated, their questions answered, and a quote provided. The good news: CompuPay would be costing approximately half of the cost of their existing payroll service! In addition, CompuPay, because of their relationship with Sage, integrates beautifully with Abra HR and MAS90 GL. CompuPay, who met all their requirements, was selected and implemented.

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**CHALLENGE:**  
A costly payroll Service.

**SOLUTION:**  
CompuPay, Sage endorsed payroll service.

**RESULTS:**  
Huge savings, better service and increased efficiency.

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**“CompuPay integrates beautifully with Abra HR and MAS90 GL.”**

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*“I am thrilled about eliminating the double data entry that used to occur between HR and Payroll.”*

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How does she feel down the road a few months? She is “really happy” that they made the change. Asked if she would want to go back to their old service, she responded, “You’ve got to be kidding!”

She touts the following reasons for being so pleased with CompuPay. First is the cost. “The savings are significant,” said Tami. “The other service used to charge for special pay runs, for custom reports every time we ran them. It all added up. With CompuPay, all is included.”

Tami stated, “The Abra to CompuPay link is wonderful. I am thrilled about eliminating the double data entry that used to occur between HR and payroll. Now the data entry into Abra HR flows seamlessly into employee payroll records, saving a full day every week for the payroll person.”

Also, the service has been great. “They are wonderful to work with, very responsive,” said Tami, who especially likes that they have one dedicated team for their company. “I talk to the same three people all the time. They know our company; they know our issues and complexities.”

For Community Hospice, Abra and CompuPay are a winning solution for an integrated, cost-effective in-house HR system and an outsourced payroll service.



### **About Community Hospice Inc.**

Community Hospice has provided compassionate care to terminally ill patients and their families in Stanislaus and South San Joaquin counties since 1979. As a nonprofit organization founded by community members committed to the concept of “death with dignity” they are firmly committed to the communities they serve. Their nonprofit promise is to provide care to anyone who needs their services, regardless of ability to pay.

### **About CompuPay**

CompuPay, Inc. was founded in 1980 and today is the second largest privately held payroll company in the U.S. and fourth largest overall. Its growing network of local offices processes payroll for tens of thousands of companies ranging in size from one to over 5,000 employees in all 50 states.

### **About Eberhart Software Consulting**

Eberhart Software Consulting has been helping small and medium-sized organizations automate their HR and payroll functions since 1993. Eberhart Software Consulting specializes in Sage Abra HR products and tailors solutions to meet their client’s HR, payroll and accounting needs.



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